



Timothy Hubbard
Supervisor

Town of Riverhead
4 West Second Street
Riverhead, NY 11901

Teresa Baldinucci
Purchasing Agent
631-727-3200 Ext. 271

TO: Supervisor Hubbard; Deputy Supervisor Higgins; Councilpersons Kern, Merrifield, Rothwell, Waski; Julie O'Neill, Deputy Town Clerk; Drew Dillingham, Town Engineer; Annemarie Prudenti, Deputy Town Attorney

CC: Eva Gregorovius, Purchasing Technician; Carol Delvecchio, Clerk's Office; Shannon Clifford, Engineering

FROM: Teresa Baldinucci, Purchasing Agent

DATE: April 25, 2024

RE: Bid Opening Report for Residential Solid Waste Collection and Disposal

5 bids were received and opened on April 25, 2024 at 11am:

National Waste Services LLC
1 Jem Court
Bayshore, NY 11706
virginia@nws-ny.com

European American Waste Disposal
1679 Hannington Ave
Wantagh, NY 11793
eawd26@hotmail.com

O & D Rolloff Services, Inc.
76 Poplar St
Central Islip, NY 11722
denisvd25@gmail.com

Maggio Environmental LLC
88 Old Dock Rd
Yaphank, NY 11980
slomangino@mesliny.com

Maggio Environmental LLC submitted 2 bids - the original bid and an alternate/exceptions bid offering an automatic side-loader truck option. I've attached their cover letter for your review.

Results of the bid opening are attached. All bids will be forwarded to the Town Engineer for review.

TOWN OF RIVERHEAD PURCHASING OFFICE
BID TAB SHEET

BID #	2024-10				
BID NAME:	Residential Solid Waste Collection and Disposal				
BID OPENING DATE:	4/25/2024				
COMPANY:	National Waste	O&D Rolloff Services Inc	European American Waste	Maggio Environmental	Maggio Environmental - Alternate Bid w/Exceptions
CONTACT:	Joseph Leone	Denis Velazquez	Frank Ozpolat	Stanley Lomangino	Stanley Lomangino
PHONE #:	631-242-0300	631-452-2410	631-484-2270	631-696-6300	631-696-6300
BID BOND:	Yes	Check in lieu	Check in lieu	Yes	Yes
ITEM #	Total 5 Year Bid	Total 5 Year Bid	Total 5 Year Bid	Total 5 Year Bid	Total 5 Year Bid
CBA A - Option 1	\$4,716,508.50	No Bid	\$3,969,066.60	\$2,651,196.54	\$2,428,446.06
CBA B - Option 1	\$5,114,832.00	\$4,221,360.00	\$4,426,819.20	\$2,956,959.36	\$2,708,519.04
CBA C - Option 1	\$4,089,472.00	No Bid	\$3,095,174.40	\$2,067,467.52	\$1,893,761.28
CBA D - Option 1	\$4,333,424.00	No Bid	\$3,275,126.40	\$2,187,669.12	\$2,003,863.68
CBA E - Option 1	\$5,803,112.00	\$5,304,180.00	\$5,448,046.80	\$3,639,103.44	\$3,333,350.16
CBA F - Option 1	\$4,529,358.00	No Bid	\$3,876,841.20	\$2,589,593.22	\$2,372,018.58
Subtotal Option 1	\$28,586,706.50	\$9,525,540.00	\$24,091,074.60	\$16,091,989.20	\$14,739,958.80
CBA A - Option 2	\$4,716,508.50	No Bid	\$4,552,410.00	\$4,164,714.06	\$3,944,080.98
CBA B - Option 2	\$5,114,832.00	\$4,841,280.00	\$5,077,440.00	\$4,645,031.04	\$4,398,952.32
CBA C - Option 2	\$4,089,472.00	No Bid	\$3,550,080.00	\$3,247,745.28	\$3,075,690.24
CBA D - Option 2	\$4,337,424.00	No Bid	\$3,756,480.00	\$3,436,567.68	\$3,254,509.44
CBA E - Option 2	\$5,803,112.00	\$5,958,120.00	\$6,248,760.00	\$5,716,598.16	\$5,413,751.28
CBA F - Option 2	\$4,529,358.00	No Bid	\$4,446,630.00	\$4,067,942.58	\$3,852,436.14
Subtotal Option 2	\$28,590,706.50	\$10,799,400.00	\$27,631,800.00	\$25,278,598.80	\$23,939,420.40
Grand Total Option 1 and Option 2	\$57,177,413.00	\$20,324,940.00	\$51,722,874.60	\$41,370,588.00	\$38,679,379.20



April 25, 2024

Town of Riverhead Board Members
200 Howell Avenue
Riverhead, NY 11901

Dear Members of the Town of Riverhead Board:

Maggio Environmental Services, LLC would like to highlight the numerous benefits of implementing automatic side loader (ASL) trucks for waste collection in the Town of Riverhead. In the instance the ASL doesn't work at a particular residence, we will use the standard truck. Every home will get serviced the most efficient way.

ASL trucks are a more environmentally friendly option for waste collection significantly reducing our carbon footprint. ASL trucks will enhance safety measures as they require fewer personnel to operate. With only one person needed on the truck, the risk of accidents and injuries is minimized, ensuring a safer work environment for our employees.

In addition to safety, ASL trucks streamline the waste collection process, making it more efficient and cost-effective. Their advanced technology allows for quicker and more organized collection routes, ultimately saving time and resources.

To complement the ASL trucks, we would be introducing a new tote program. We will provide, at no cost, to the residents, a 65-gallon recycling pail and a 96-gallon trash pail for uniformity and convenience. By offering these standardized waste containers, we aim to enhance the efficiency and effectiveness of our waste collection efforts in the community.

The adoption of the ASL trucks is projected to result in a substantial savings exceeding over \$1 million dollars over the five-year bid period, making it financially prudent decision for the Town of Riverhead.

Thank you for considering these advancements in waste management. We are dedicated to creating a greener and more eco-friendly environment for the residents of Riverhead. Enclosed is an additional bid form reflecting the use of the ASL trucks outlining the projected savings. We are excited about the positive impact that ASL trucks will have.

Sincerely,

Stanley Lomangino
Managing Member
Maggio Environmental Services, LLC

Maggio Totes

