



Yvette Aguiar
Supervisor

Town of Riverhead
200 Howell Avenue
Riverhead, NY 11901

Teresa Baldinucci
Purchasing Agent
631-727-3200 Ext. 271

TO: Supervisor Aguiar; Deputy Supervisor Higgins; Councilpersons Beyrodt, Hubbard, Kent, Rothwell; Julie O'Neill, Deputy Town Clerk; Mike Curtis, Municipal Garage Manager

CC: Eva Gregorovius, Purchasing Technician; Carol Delvecchio, Clerk's Office; Jaime Ritter, Municipal Garage

FROM: Teresa Baldinucci, Purchasing Agent

DATE: June 30, 2023

RE: Bid Opening Report for Truck Parts

4 bids were received and opened on June 29, 2023 at 11am:

Gabrielli Truck Sales Ltd
3200 Horseblock Rd
Medford, NY 11763
idenigris@gabriellitruck.com

My Guy Auto Supply - NAPA
1556 W Main St
Riverhead, NY 11901
accounting@myguyautosupply.com

AA Systems Truck & Bus LLC
110 Wyandanch Ave
Wyandanch, NY 11798
ey@aatruckandbus.com

FleetPride, Inc.
121 Main Rd
Riverhead, NY 11901
ted.twedde@fleetpride.com

Results of the bid opening are attached. All bids have been forwarded to the Municipal Garage for review.

TOWN OF RIVERHEAD PURCHASING OFFICE
BID TAB SHEET

BID NAME:	TRUCK PARTS								
BID OPENING DATE:	6/29/2023								
COMPANY:		GABRIELLI TRUCK SALES	MY GUY AUTO SUPPLY - NAPA	AA SYSTEMS TRUCK & BUS LLC	FLEET PRIDE INC				
CONTACT:		JOSEPH DENIGRIS	JASON ESPOSITO	ERIC YANNONE	TED TWEDDLE				
PHONE #:		631-758-6200	631-591-2887	631-491-4000	631-369-5600				
INSURANCE DOCS?		NO	YES	YES	YES				
ITEM	DESCRIPTION	MANUFACTURER	% DISCOUNT OFF MANUFACTURER' S PRICE LIST	MANUFACTURER	% DISCOUNT OFF MANUFACTURER' S PRICE LIST	MANUFACTURER	% DISCOUNT OFF MANUFACTURER'S PRICE LIST	MANUFACTURER	% DISCOUNT OFF MANUFACTURER'S PRICE LIST
1	SHOCK ABSORBERS								
2	BELTS & HOSES								
3	SPRINGS & HARDWARE	See Attached Bid		See Attached Bid		See Attached Bid		See Attached Bid	
4	AIR CONDITIONING PARTS & SUPPLIES								
5	EMISSIONS PARTS, SENSORS								
6	EXHAUST EQUIPMENT								
7	WINDSHIELD WIPER MOTORS								
8	ELECTRONICS:POWER WINDOW & SEAT MOTORS, ETC.								
9	STARTERS & GENERATORS (REMANUFACTURED)								
10	FUEL INJECTORS								
11	FUEL PUMPS								
12	WATER PUMPS								
13	CAPS-OIL, FUEL RADIATOR								
14	BEARINGS/SEALS								
15	GASKETS & SEALS (OIL SEALS, ETC.)								
16	FRONT END (CHASSIS PARTS)								
17	CHEMICALS-SPRAY CLEANER								
18	FILTERS-AIR, OIL PVC TRANSMISSION								
19	UNIVERSAL JOINTS								
20	TUNE UP PARTS, DISTRIBUTOR CAPS, ROTORS, WIRES, PLUGS, SWITCHES, ETC.								
21	BRAKE PARTS – ROTORS & DRUMS								
22	BRAKE CALIPERS								
23	BRAKE HYDRAULICS								

VENDOR NAME Gabrielli Truck Sales Ltd.

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TRUCK PARTS PROPOSAL/BID SHEET

1. Company information:

- a. Name, physical address, mailing address, telephone number, fax number, the name of the primary contact for this bid, and the e-mail address for the primary contact and/or main office.

Gabrielli Truck Sales Ltd.

- b. Confirm that the company is an authorized dealer/distributor of parts

Yes



or

NO

- c. Identify the location for pick-up of parts.

3200 Horseblock Road, Medford, NY 11763

2. Insurance:

- a. Proof of Comprehensive General Liability Insurance, including products completed, contractual, property and personal injury in the amount of \$1,000,000.00 per occurrence and \$2,000,000.00 in the aggregate; and
- b. Proof of professional liability insurance in the amount of (\$1,000,000.00.); and
- c. Proof of Automotive/Equipment Liability (Bodily Injury and Property Damage) insurance in the amount of \$100,000 (per occurrence)/\$300,000 (total).

(Please annex proof of insurance.)

3. Identify or provide information regarding availability "in stock" or ability to supply within the time parameters set forth in the bid specifications:

VENDOR NAME Gabrielli Truck Sales Ltd.

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	GROUP	MANUFACTURER	DATE OF PRICE LIST	% DISCOUNT OFF MANUFACTURER'S PRICE LIST	IN STOCK YES OR NO	ESTIMATED DATE OF DELIVERY FOR OUT OF STOCK
1.	SHOCK ABSORBERS	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
2.	BELTS & HOSES	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
3.	SPRINGS & HARDWARE	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
4.	AIR CONDITIONING PARTS & SUPPLIES	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
5.	EMISSIONS PARTS, SENSORS	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
6.	EXHAUST EQUIPMENT	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
7.	WINDSHIELD WIPER MOTORS	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
8.	ELECTRONICS:POWER WINDOW & SEAT MOTORS, ETC.	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
9.	STARTERS & GENERATORS (REMANUFACTURED)	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
10.	FUEL INJECTORS	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
11.	FUEL PUMPS	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
12.	WATER PUMPS	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
13.	CAPS-OIL, FUEL RADIATOR	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
14.	BEARINGS/SEALS	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
15.	GASKETS & SEALS (OIL SEALS, ETC.)	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
16.	FRONT END (CHASSIS PARTS)	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	
17.	CHEMICALS-SPRAY CLEANER	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	Type text here 3-5 Days
18.	FILTERS-AIR, OIL PVC TRANSMISSION	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days

VENDOR NAME Gabrielli Truck Sales Ltd.

19.	VV UNIVERSAL JOINTS			Mack -27% Road Choice -20% Kenworth -20% TRP 15%		
	GROUP	MANUFACTURER	DATE OF LIST PRICE	% DISTCOUNT OFF MANUFACTURER PRICE	IN STOCK YES OR NO	ESTIMATED DATE OF DELIVERY FOR OUT OF STOCK
20.	TUNE UP PARTS, DISTRIBUTOR CAPS, ROTORS, WIRES, PLUGS, SWITCHES, ETC.	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
21.	BRAKE PARTS – ROTORS & DRUMS	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
22.	BRAKE CALIPERS	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days
23.	BRAKE HYDRAULICS	Mack, Road Choice Kenworth, TRP	2023Q2	Mack -27% Road Choice -20% Kenworth -20% TRP 15%	Yes	3-5 Days

PAY CLOSE ATTENTION TO THE WAY THE DISCOUNTS SHOULD BE CALCULATED. % OFF MANUFACTURER'S LIST PRICE ONLY

VENDOR NAME My Guy Auto Supply

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**TRUCK PARTS
PROPOSAL/BID SHEET**

1. Company information:

- a. Name, physical address, mailing address, telephone number, fax number, the name of the primary contact for this bid, and the e-mail address for the primary contact and/or main office.

My Guy Auto Supply - 1556 W Main Street, Riverhead, NY 11901

Store: (631) 591-2887, Fax: (631) 546-0616

Jason Esposito accounting@myguyautosupply.com

- b. Confirm that the company is an authorized dealer/distributor of parts

☒ Yes

or

NO

- c. Identify the location for pick-up of parts.

1556 West Main Street, Riverhead NY 11901

2. Insurance:

- a. Proof of Comprehensive General Liability Insurance, including products completed, contractual, property and personal injury in the amount of \$1,000,000.00 per occurrence and \$2,000,000.00 in the aggregate; and
- b. Proof of professional liability insurance in the amount of (\$1,000,000.00.); and
- c. Proof of Automotive/Equipment Liability (Bodily Injury and Property Damage) insurance in the amount of \$100,000 (per occurrence)/\$300,000 (total).

(Please annex proof of insurance.)

3. Identify or provide information regarding availability "in stock" or ability to supply within the time parameters set forth in the bid specifications:

VENDOR NAME My Guy Auto Supply

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	GROUP	MANUFACTURER	DATE OF PRICE LIST	% DISCOUNT OFF MANUFACTURER'S PRICE LIST	IN STOCK YES OR NO	ESTIMATED DATE OF DELIVERY FOR OUT OF STOCK
1.	SHOCK ABSORBERS	MONROE	4/1/23	50	YES	1 DAY
2.	BELTS & HOSES	GATES	~	50	~	~
3.	SPRINGS & HARDWARE	HALDEX	~	48	~	~
4.	AIR CONDITIONING PARTS & SUPPLIES	SUNAIR	~	46	~	~
5.	EMISSIONS PARTS, SENSORS	ECHLIN	~	55	~	~
6.	EXHAUST EQUIPMENT	WALKER	~	50	~	~
7.	WINDSHIELD WIPER MOTORS	A-1 CARDONE	~	45	~	~
8.	ELECTRONICS: POWER WINDOW & SEAT MOTORS, ETC.	A-1 CARDONE	~	45	~	~
9.	STARTERS & GENERATORS (REMANUFACTURED)	WILSON	~	50	~	~
10.	FUEL INJECTORS	ECHLIN	~	48	~	~
11.	FUEL PUMPS	CARTER	~		~	~
12.	WATER PUMPS	ASC	~	52	~	~
13.	CAPS-OIL, FUEL RADIATOR	MOTORAD	~	55	~	~
14.	BEARINGS/SEALS	SKF	~	50	~	~
15.	GASKETS & SEALS (OIL SEALS, ETC.)	FELPRO	~	55	~	~
16.	FRONT END (CHASSIS PARTS)	HD PLUS	~	48-58	~	~
17.	CHEMICALS-SPRAY CLEANER	NAPA	~	60	~	~
18.	FILTERS-AIR, OIL PVC TRANSMISSION	WIX BALDWIN	~	54	~	~

DONALDSON

VENDOR NAME My GUY AUTO SUPPLY

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19.	UNIVERSAL JOINTS					
	SKF	SKF	4/1/23	50	YES	1 DAY
	GROUP	MANUFACTURER	DATE OF LIST PRICE	% DISTCOUNT OFF MANUFACTURER PRICE	IN STOCK YES OR NO	ESTIMATED DATE OF DELIVERY FOR OUT OF STOCK
20.	TUNE UP PARTS, DISTRIBUTOR CAPS, ROTORS, WIRES, PLUGS, SWITCHES, ETC.	ECHLIN	4/1/23	55	YES	1 DAY
21.	BRAKE PARTS - ROTORS & DRUMS	MERITOR SPICER	~	48	~	~
22.	BRAKE CALIPERS	BBB INDUSTRIES	~	50	~	~
23.	BRAKE HYDRAULICS	NAPA	~	50	~	~

PAY CLOSE ATTENTION TO THE WAY THE DISCOUNTS SHOULD BE CALCULATED. % OFF MANUFACTURER'S LIST PRICE ONLY

VENDOR NAME AA Systems Truck + Bus LLC
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**TRUCK PARTS
PROPOSAL/BID SHEET**

1. Company information:

- a. Name, physical address, mailing address, telephone number, fax number, the name of the primary contact for this bid, and the e-mail address for the primary contact and/or main office.

AA Systems Truck + Bus LLC, 110 Wyandanch Ave.
Wyandanch Ny. 11798 PH: 631-491-4000 Fax: 631-491-4008
Email: Ey @ AA Truck and bus.com

- b. Confirm that the company is an authorized dealer/distributor of parts

☒ Yes or NO

- c. Identify the location for pick-up of parts.

1 old Dock Road Yaphank Ny 11980

2. Insurance:

- a. Proof of Comprehensive General Liability Insurance, including products completed, contractual, property and personal injury in the amount of \$1,000,000.00 per occurrence and \$2,000,000.00 in the aggregate; and
- b. Proof of professional liability insurance in the amount of (\$1,000,000.00.); and
- c. Proof of Automotive/Equipment Liability (Bodily Injury and Property Damage) insurance in the amount of \$100,000 (per occurrence)/\$300,000 (total).

(Please annex proof of insurance.)

3. Identify or provide information regarding availability "in stock" or ability to supply within the time parameters set forth in the bid specifications:

VENDOR NAME AA Systems Truck + Bus LLC
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	GROUP	MANUFACTURER	DATE OF PRICE LIST	% DISCOUNT OFF MANUFACTURER'S PRICE LIST	IN STOCK YES OR NO	ESTIMATED DATE OF DELIVERY FOR OUT OF STOCK
1.	SHOCK ABSORBERS	Monroe	01/23	67	yes	1-2 Days
2.	BELTS & HOSES	Gates	01/23	67	yes	2-3 Days
3.	SPRINGS & HARDWARE	Dayton	03/23	40	yes	1-2 Days
4.	AIR CONDITIONING PARTS & SUPPLIES	Mei	01/23	55		1-2 Days
5.	EMISSIONS PARTS, SENSORS					
6.	EXHAUST EQUIPMENT	Walker	01/23	60	yes	2-3 Days
7.	WINDSHIELD WIPER MOTORS					
8.	ELECTRONICS: POWER WINDOW & SEAT MOTORS, ETC.					
9.	STARTERS & GENERATORS (REMANUFACTURED)	Delco	03/23	55	yes	2-3 Days
10.	FUEL INJECTORS	D+W	01/23	50	yes	2-3 Days
11.	FUEL PUMPS					
12.	WATER PUMPS	Gates		58	yes	2-3 Days
13.	CAPS-OIL, FUEL RADIATOR					
14.	BEARINGS/SEALS	N.T.N/National	01/23	56/66	yes	2 Days
15.	GASKETS & SEALS (OIL SEALS, ETC.)	National	01/23	66	yes	2 Days
16.	FRONT END (CHASSIS PARTS)	Dayton	03/23	40	yes	1-2 Days
17.	CHEMICALS-SPRAY CLEANER					
18.	FILTERS-AIR, OIL PVC TRANSMISSION	LubertFines	06/23	68	yes	2-3 Days

VENDOR NAME AA Systems Truck + Bus LLC

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19.	UNIVERSAL JOINTS	Meritor				
	GROUP	MANUFACTURER	DATE OF LIST PRICE	% DISCOUNT OFF MANUFACTURER PRICE	IN STOCK YES OR NO	ESTIMATED DATE OF DELIVERY FOR OUT OF STOCK
20.	TUNE UP PARTS, DISTRIBUTOR CAPS, ROTORS, WIRES, PLUGS, SWITCHES, ETC.					
21.	BRAKE PARTS - ROTORS & DRUMS	Meritor		60	yes	2-3 Days
22.	BRAKE CALIPERS	Raybestos		65		
		Meritor		60	yes	2-3 Days
23.	BRAKE HYDRAULICS	Raybestos		65	yes	2-3 Days

PAY CLOSE ATTENTION TO THE WAY THE DISCOUNTS SHOULD BE CALCULATED. % OFF MANUFACTURER'S LIST PRICE ONLY

VENDOR NAME FleetPride, Inc
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TRUCK PARTS PROPOSAL/BID SHEET

1. Company information:

- a. Name, physical address, mailing address, telephone number, fax number, the name of the primary contact for this bid, and the e-mail address for the primary contact and/or main office.

FleetPride, Inc - 121 Main Rd, Rye, NY 11901 - 631-369-5600(p) -
Ted Tweddle - Territory Sales Manager - 856-381-8279 (c) - ted.tweddle@fleetpride.com

- b. Confirm that the company is an authorized dealer/distributor of parts

Yes or NO

- c. Identify the location for pick-up of parts.

FleetPride, Inc - Rye - 121 Main Rd, Rye, NY 11901

2. Insurance:

- a. Proof of Comprehensive General Liability Insurance, including products completed, contractual, property and personal injury in the amount of \$1,000,000.00 per occurrence and \$2,000,000.00 in the aggregate; and
- b. Proof of professional liability insurance in the amount of (\$1,000,000.00.); and
- c. Proof of Automotive/Equipment Liability (Bodily Injury and Property Damage) insurance in the amount of \$100,000 (per occurrence)/\$300,000 (total).

(Please annex proof of insurance.)

3. Identify or provide information regarding availability "in stock" or ability to supply within the time parameters set forth in the bid specifications:

VENDOR NAME

FleetPride, Inc.

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★ % Discount is based off FleetPride.com List Pricing ★

	GROUP	MANUFACTURER	DATE OF PRICE LIST	% DISCOUNT OFF MANUFACTURER'S PRICE LIST	IN STOCK YES OR NO	ESTIMATED DATE OF DELIVERY FOR OUT OF STOCK
1.	SHOCK ABSORBERS	Monroe Gabriel	6/28	40% 40%	Yes	1-14 Days
2.	BELTS & HOSES	Danco Gates	6/28	50% 40%	Yes	1-14 Days
3.	SPRINGS & HARDWARE					
4.	AIR CONDITIONING PARTS & SUPPLIES	Omega Summit OTR	6/28	35% 50%	Yes	1-14 Days
5.	EMISSIONS PARTS, SENSORS	Dorman	6/28	35%	Yes	1-14 Days
6.	EXHAUST EQUIPMENT	OTR	6/28	40%	Yes	1-14 Days
7.	WINDSHIELD WIPER MOTORS					
8.	ELECTRONICS POWER WINDOW & SEAT MOTORS, ETC.					
9.	STARTERS & GENERATORS (REMANUFACTURED)	Delco-Remy OTR	6/28	30% 40%	Yes	1-14 Days
10.	FUEL INJECTORS	OTR	6/28	50%	Yes	1-14 Days
11.	FUEL PUMPS	OTR	6/28	50%	Yes	1-14 Days
12.	WATER PUMPS	Gates OTR	6/28	40% 50%	Yes	1-14 Days
13.	CAPS-OIL, FUEL RADIATOR	Gates Fuel Tank Assoc.	6/28	40% 20%	Yes	1-14 Days
14.	BEARINGS/SEALS	National/Timken	6/28	55%/40%	Yes	1-14 Days
15.	GASKETS & SEALS (OIL SEALS, ETC.)					
16.	FRONT END (CHASSIS PARTS)	Dayton	6/28	40%	Yes	1-14 Days
17.	CHEMICALS-SPRAY CLEANER	CRC	6/28	40%	Yes	1-14 Days
18.	FILTERS-AIR, OIL PVC TRANSMISSION	Baldwin	6/28	53% - off Baldwin List	Yes	1-14 Days

VENDOR NAME Fleet Pride, Inc

19.	UNIVERSAL JOINTS	Spirer HD Valve	6/28	400% 60%	Yes	1-14 Days
	GROUP	MANUFACTURER	DATE OF LIST PRICE	% DISCOUNT OFF MANUFACTURER PRICE	IN STOCK YES OR NO	ESTIMATED DATE OF DELIVERY FOR OUT OF STOCK
20.	TUNE UP PARTS, DISTRIBUTOR CAPS, ROTORS, WIRES, PLUGS, SWITCHES, ETC.					
21.	BRAKE PARTS - ROTORS & DRUMS	Webb OTR	45% 6/28	45% 620%	Yes	1-14 Days
22.	BRAKE CALIPERS	OTR	50% 6/28	50% 50%	Yes	1-14 Days
23.	BRAKE HYDRAULICS	Centric	6/28	40%	Yes	1-14 Days

**PAY CLOSE ATTENTION TO THE WAY THE DISCOUNTS SHOULD BE
CALCULATED. % OFF MANUFACTURER'S LIST PRICE ONLY**

★ % Discount is based off FleetPride.com List Pricing ★
except for Baldwin Filters as that is based off
manufacturer's List